

B.Alan Stamps



100x1ST

Valid for items up to:
240mm Long; 165mm Wide;
5mm Thick; 100g Weight.

☎ 08457 950 950 🌐 www.royalmail.com 📞 08456 000 606







To find the correct postcodes for your mail please visit www.royalmail.com/postcodes

Specialised UK New Issue Service





Why You Should Join



By completing the form on the following pages you are applying to join the most comprehensive U.K. New Issue service in existence. Running for over 40 years, we have supplied over 95% of all Commemorative, Definitive, Regional and Islands printings in this time and the vast proportion of all errors and varieties, at discounted new issue rates. Our long expertise in this field ensures the highest quality of material and service – something that others try to emulate. The many customers who have remained loyal to our service since its initiation are testament to this.

Our experts have been responsible for many new discoveries in this time and have built up an unrivalled supply network ensuring that you will always have the opportunity to obtain those rare Regional cylinder blocks or scarce booklet cylinder panes & printings.

To demonstrate how our customers have benefited over the years, we list below just a few of the innumerable items that we have supplied, along with their new issue price and their current retail price if you were able to obtain them today:

		<i>New Issue</i>	<i>Current Retail</i>
1970 Games	5d missing phosphor	£7.50	£200.00
Machin	½p side band left	35p	£45.00
	3½p colour error	£1.50	£850.00
Scotland	Waddington 31p type 2	60p	£135.00
Post & Go	Birds 1 machine print set of 30	£44.75	£195.00

In addition to the many bargains we have supplied, we have also offered most of the rarest modern errors and varieties to some of our more fortunate customers, amongst them exhibition quality pieces which are the classics of tomorrow. Included amongst these were the only three known copies of the 1976 Roses 13p missing the value, two copies of which are now in the Royal Philatelic Collection. More modest items in the field of errors, are offered occasionally as available, enabling collectors to add that little sparkle and interest to their collections.

Our strength in the Machin field has led to the formation of our sister company, 'Connoisseur Publications', publishers of the international award winning "*Connoisseur Catalogue*" (now available free on the internet) and its complementary album range. As one might expect, we are ideally placed to assist users of the Connoisseur system and offer new issue categories specifically tailored to album users (see below). We also offer a comprehensive Wants List service for Machins, backed up by extensive stocks of single stamps, cylinder and date blocks, booklets and coil strips.

To take advantage of our unrivalled service and expertise, simply complete the following forms and let us do the rest. It will not be a decision you regret!





How To Join



The B.Alan New Issue service can be tailored to your specific requirements and budget. Simply tick the boxes (or mark in the appropriate quantity if more than one copy is required) on the following pages for the categories you wish to collect and complete the personal details on the inside back cover, then return the form to us. We will open an account for you immediately (subject to satisfactory references in the case of customers wishing to pay by cheque), notify you of your account number and return a copy of the completed form for your records. Should you, at any stage, wish to alter your requirements, simply mark the appropriate amendments on the form and send it to us. We will then make the necessary changes to your standing order. If you just wish to collect items that are included in the Connoisseur Album, tick only the shaded boxes that apply to the sections of the album that you own.

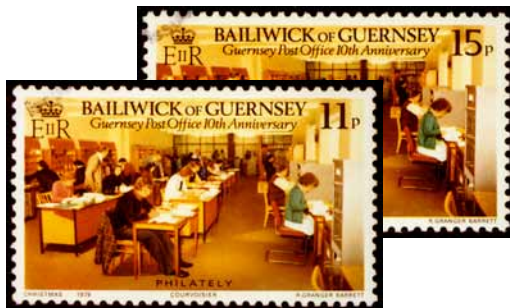
Although our service uses the latest computer technology to run your account efficiently, we never allow this to overshadow the very personal and individual nature of stamp collecting. Should you have any specific requirements that are not detailed on the following pages, or have any queries about the service or your account in general, don't hesitate to let us know. Our staff will always be willing to help where at all possible.



B.Alan Firsts



*1997 Enschédé Castle £5
Missing OVI gold Queen's head*



*Guernsey 10th Anniv of Postal independence
The unique copy of the unissued 11p value,
eventually issued as a 15p in this design*



*1980 Sports 12p Missing gold head and with
runners face printed on reverse. Unique.*



*Machin OFNP/PVA
39p bright magenta
imperforate pair, one of
only 15 pairs known*





Stamps & Printings



GB

Commemoratives
 Low val Definitives
 High val Definitives
 Regionals
 Alderney
 Guernsey
 Isle of Man
 Jersey

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BASIC (As per SG Concise and printed albums)

- mint
- mint block of 4
- used
- gutter pairs
- sheetlets (compact sheets of 10 or less)
- Smilers generic sheets
- Smilers photo-label sheets

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PRINTINGS* (As per Connoisseur & specialised catalogues)

- mint
- mint blocks of 4
- coil strips (single values in strips of 5, multi-values in strips of 4 or 5 as issued)

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POST & GO (Commemoratives = Pictorials)

- mint basic (one of each design by each print type, irrespective of value)
- mint standard (one of each design & value by all print methods)
- printings
- used basic / standard (please delete as appropriate)
- printings
- coil strips – single value
- coil strips – se-tenant

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ERRORS & VARIETIES

- missing colours
- missing phosphor
- phosphor errors (broad, missing or additional bands, A.O.P, etc.)
- imperforates
- paper & gum errors
- colour errors
- colour shifts
- post & go
- perforation errors (shifts, blind perforations, extra pins, etc.)
- double prints
- inking flaws

* Printings consists of different paper and gum types, phosphor variations including short, inset and different width bands, shades and fluorescence differences, etc.





GB

Commemoratives
 Low val Definitives
 High val Definitives
 Regionals
 Alderney
 Guernsey
 Isle of Man
 Jersey

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COUNTER & WINDOW BOOKLETS

- basic new covers & contents
- specialised cover changes
- basic new panes
- all pane formats and printings
- cylinder booklet basic (*a copy of each new cover with a cyl pane*)
- cylinder booklet specialised (*all cylinder combinations*)

VENDING MACHINE BOOKLETS

- basic new covers & contents
- specialised cover changes
- basic new panes
- all pane formats and printings
- cylinder booklet basic (*a copy of each new cover with a cyl pane*)
- cylinder booklet specialised (*all cylinder combinations*)

PRESTIGE BOOKLETS

- basic new covers & contents
- specialised cover changes
- basic new panes
- all pane formats and printings

BOOKLET ERRORS (*As per booklet types chosen above*)

- miscut plain booklet
- miscut cylinder booklet
- missing phosphor plain booklet
- missing phosphor cylinder booklet
- cover error plain booklet
- cover error cylinder booklet
- other errors plain booklet
- other errors cylinder booklet

CONTROL BLOCKS

- cylinder blocks basic (*one cylinder of each basic stamp*)
- cylinder blocks specialised (*all cyl combinations for every value*)
- warrant number /date blocks
- lower-right control blocks
- traffic light blocks
- errors in cylinder blocks (*as per singles errors section*)





Covers, Cards & Packs



GB
 Commemoratives
 Low val Definitives
 High val Definitives
 Regionals
 Alderney
 Guernsey
 Isle of Man
 Jersey

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FIRST DAY COVERS

- Post Office basic issues
- Post Office gutter pairs
- Post Office printings
- Post Office coil strips
- Post Office booklet panes
- Cotswold basic issues
- Stuart basic issues
- Benham basic issues
- errors on FDC's
- Post & Go Post Office basic*
- Post & Go Post Office standard**
- Post & Go Post Office specialised***
- Post & Go Cotswold basic
- Post & Go Stuart basic

* basic = one of each new design irrespective of value or printing method
 ** standard = as above, plus one machine printed cover in each value (but not for each value in every design)
 *** specialised = covers for every design in every value and source.

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AIRLETTERS

- mint
- FDI
- errors

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POST OFFICE CARDS

- PHQ mint
- PHQ FDI obverse*
- PHQ FDI reverse*
- PHQ gutter pair FDI (reverse only)
- errors on PHQ's

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PRESENTATION PACKS

- presentation packs
- year packs & books



* Obverse: cancelled on front of card. Reverse: cancelled on back of card



Personal Details



Name _____

Address _____

_____ Postcode _____

Telephone (Daytime) _____ (Evening) _____

Fax number _____ E-mail address _____

Please tick the appropriate box indicating your approximate monthly budget if errors and varieties have been requested *(Please note that we cannot accept budget limits on non-error material as the issue of this is outside of our control – we do, however, endeavour to spread costs as much as possible)*

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
£40	£50	£75	£100	£200	£500	£1,000+

Method of payment *(Please tick appropriate box)*

<input type="checkbox"/>	Access / Mastercard / Eurocard	<input type="checkbox"/>	Visa	<input type="checkbox"/>	American Express		
<input type="checkbox"/>	Diners Club	<input type="checkbox"/>	Delta	<input type="checkbox"/>	Switch	<input type="checkbox"/>	Cheque

Card No.

Expiry date ___/___ Valid from ___/___ Issue No. ___ Security Code _____

Deposit enclosed (minimum £20) _____ *(Usually 3 digits on strip on back or 4 digits at top-left for Amex)*
Deposit waived if payment selected by credit card – see Terms of Business

Special Instructions _____

References *(1 bank, 1 philatelic – only required if paying by cheque)* _____

I have read and agree to be bound by the terms and conditions of business on the back of this leaflet. I confirm that I would like this order effected immediately, unless otherwise stated.

Signature _____ Date _____

Account No. _____



Contact@BalanStamps.co.uk

2 Pinewood Avenue, Sevenoaks, Kent, TN14 5AF. Tel: 01732 743387 Fax: 01732 465651

B.ALAN (STAMPS) LIMITED UNDERTAKE AGAINST A FIRM PRE-BOOKING:

To supply all basic and specialist material where available as indicated on the completed form.

To assist clients, including providing expert advice, free of charge wherever possible.

To give a new issue discount on our retail prices whenever possible.

To give first refusal on all new errors and varieties.

DEPOSIT A minimum refundable deposit of £50 is required (This does not apply to those choosing to pay by credit card). This deposit is retained whilst you remain an account customer and each distribution will be invoiced separately (See also 'Cancellation of Service'). *This sum is not shown on your statement but is recorded.*

CREDIT & DEBIT CARDS Goods supplied will be debited to your credit card account upon despatch. Items sent on approval will be automatically debited after 14 days unless notified to the contrary. IN CASE OF EARLY TERMINATION OF SERVICE (See 'Cancellation of Service') A FEE WILL BE CHARGED. We accept Access, Eurocard, Mastercard, Visa, American Express, Delta and Switch. Anyone opting for settlement by credit card of any outstanding sum after the despatch and invoice of the goods, may be liable to a surcharge.

EXTENDED CREDIT FACILITIES B.Alan (Stamps) Ltd will be happy to grant extended credit facilities for items normally outside the collectors stated budget limits provided arrangements have been made prior to purchase of the goods and confirmed in writing.

RETURNS Items delivered correctly in accordance with a completed application form *are not returnable*. Any discrepancy in the order must be notified within seven days of receipt. All 'Varieties' over £50 are sent on approval.

PAYMENT Payment must be made promptly and approvals must be returned within 14 days of receipt if not required. B. Alan (Stamps) Ltd reserve the right to refuse goods returned after 14 days. Services may be terminated or suspended or special conditions imposed if the account falls badly in arrears. Non-payment of an account will render the total sum due after two months to a compound surcharge of 2% per month or part thereof.

OVERSEAS PAYMENT Overseas bank cheques will be credited to clients accounts at the net price realised after deduction of bank charges. In general overseas payment is preferred by credit or charge card for the mutual benefit of both the customer and B.Alan (Stamps) Ltd.

LIMITED AVAILABILITY Where an item is in short supply, B.Alan reserve the right to use their discretion over distribution. They take into consideration prompt payment, credit limit and whether similar stamps have been retained in the past, when making distribution decisions.

ADDITIONAL REQUIREMENTS 'Wants Lists' are welcomed on the condition that they may be regarded as firm orders.

CHANGE OF REQUIREMENT In the event of any change in collecting requirements, a minimum of one month or one distribution's notice (whichever is longer), must be given. Although we are prepared to accept notice of intention to change requirements by telephone, this must be confirmed in writing or via e-mail. A copy of the original application form should accompany any notice with the amendments clearly marked. In the event that the application form is misplaced, a further copy can be provided upon request, BUT THE ORIGINAL STANDING ORDER WILL REMAIN OPERATIVE UNTIL THE AMENDED COPY IS RETURNED.

VALUE ADDED TAX All quoted prices are exclusive of V.A.T. and are strictly net. Overseas customers should note that B.Alan do not charge them V.A.T. as it is absorbed in their prices within the United Kingdom.

CANCELLATION OF SERVICE One distributions' notice is required prior to termination of any account. Anyone wishing to terminate any service after receiving three distributions will have their deposit refunded in full. *If termination is required prior to three distributions, part or all of the deposit will be retained at B.Alan's discretion. All goods remain the property of B.Alan (Stamps) Ltd until full payment has been received.*

ANNUAL CHARGES A standard annual service charge is made for all postage, registration and insurance costs for the entire year. This covers all distributions and any additional stamp orders placed within this period, but excludes any album products, catalogues or philatelic accessories. Newsletters and price lists are provided free of charge to all B.Alan account customers.

NOTICE 'Notice' in the above terms and conditions shall be construed as adequate when it is received in writing or via e-mail by B.Alan (Stamps) Ltd.

**THESE TERMS AND CONDITIONS APPLY TO ALL SERVICES PROVIDED BY B. ALAN (STAMPS) LIMITED
ALL GOODS REMAIN THE PROPERTY OF B. ALAN (STAMPS) LTD UNTIL FULL PAYMENT HAS BEEN RECEIVED**